



Informational Memo

Management Services - Memo No. 24-048

Date: December 19, 2023

To: Mayor and Council

Thru: Joshua H. Wright, City Manager *JHW*
Dawn Lang, Deputy City Manager/CFO *DLL*

From: Matt Dunbar, Assistant Director Budget & Policy *MD*

Subject: Fiscal Year (FY) 2023-24 General Fund Revenue Summary, Sales Tax Collection Report, and Expenditure Reports through November 2023

Attached is the FY 2023-24 General Fund Revenue and Expenditure Reports for period ending November 30, 2023.

Included with this memo are the following attachments:

- Attachment 1 – General Fund Revenue Summary
- Attachment 2 – Local Sales Tax Revenue Five-Year Comparison
- Attachment 3 – Local Sales Tax Revenue by Class
- Attachment 4 – Local Sales Tax Revenue Month-by-Month Comparison to Prior Year
- Attachment 5 – General Fund Expenditure Summary

The General Fund Revenue Summary (Attachment 1) gives a budget to actual comparison of revenues through November 2023. This month reflects an 7.9% increase in total General Fund revenues from the budgeted revenues we would have anticipated being received to date based on historical trends, and a 10.4% increase over the same period of the prior year.

Collections in State and Local Transaction Privilege Tax (TPT) or Sales Tax (Attachments 1-4) shown in this report reflect October TPT reported/received in November. The State is reporting under collection in State Income Tax with the transition to a flat tax, which will have a direct impact on Urban Revenue Sharing as the City updates the forecast. Current Urban Revenue Sharing reflects taxes collected at the State two years prior, so are anticipated to come in within budget. Overall, year to date (YTD) collections in Local TPT, State Shared Revenue, and Urban Revenue Sharing all came in above budget as a result of continued spending and development in our local economy. It is important to note, that fluctuations related to development/contracting are considered one-time, as once the developments are

completed, the related permit and local TPT collections cease. The Local TPT collections through November 2023, reflect an overall increase of 6% above budget, and a 3.1% increase compared to prior year actuals. Also, when comparing the TPT collections received in November 2023 to the same month in the prior year, collections are up 14.8%.

Finally, the FY 2023-24 General Fund Expenditure Summary (Attachment 5) report reflects the percent of adjusted budget expended and encumbered through November 2023. This report then compares this spending percentage to the prior fiscal year. Overall department spending, including an increased one-time Public Safety Personnel Retirement System (PSPRS) unfunded liability payment of \$73M, resulted in 53.5% spending through November 2023, compared to 49.9% for the same period last year. The difference coming primarily from the increased PSPRS payment amount, which was \$23M more than the prior year payment of \$50M.

Should you have any questions regarding this information, please contact Dawn Lang at x2255 or Matt Dunbar at x2256.

Attachments: FY 2023-24 General Fund Monthly Revenue and Expenditure Reports through
November 2023

c: Tadd Wille, Assistant City Manager
Andy Bass, Deputy City Manager

General Fund Revenue Summary
FY 2023-24 Year-To-Date Actuals Through November 2023

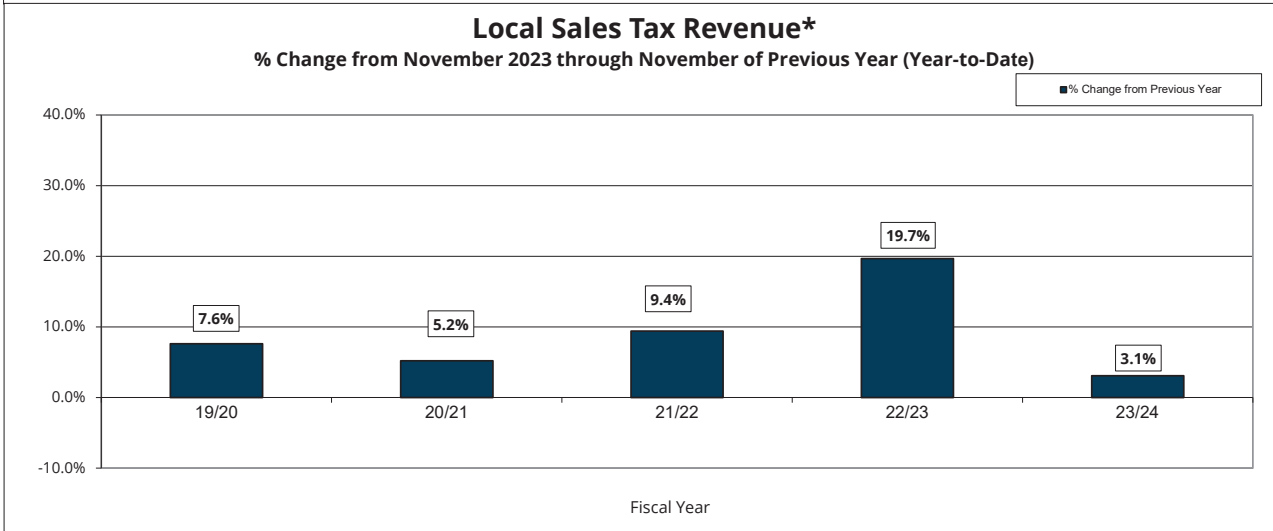
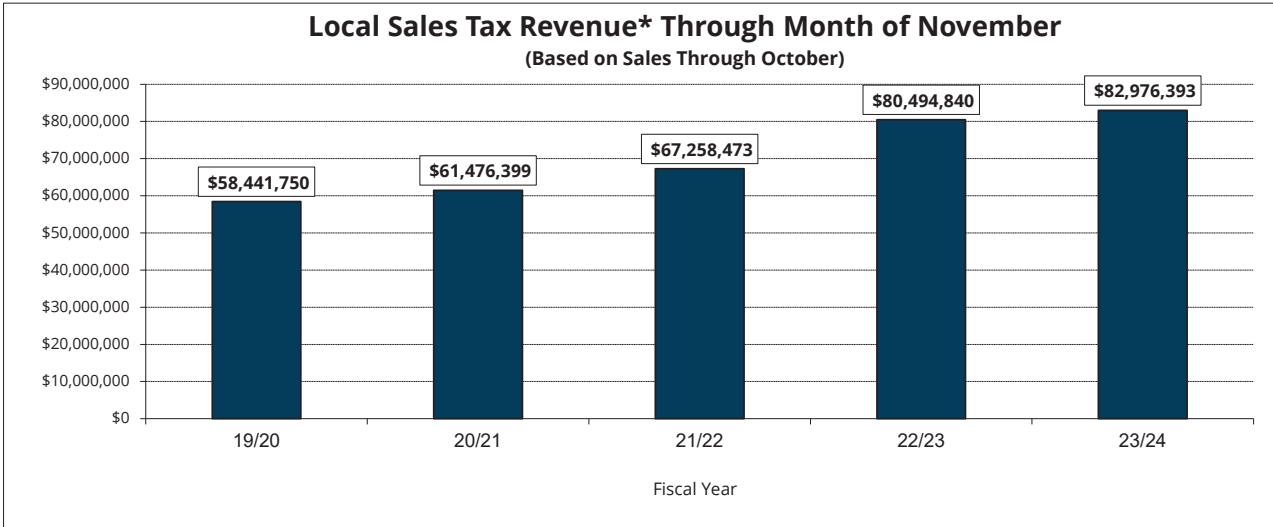
General Fund Revenues	Budget		Actuals			Comparison to Prior Year Actuals		
	FY 2023-24 Adopted Budget	FY 2023-24 Budget Prorated Based on Historical Trend	FY 2023-24 Actual Revenue	+ or - of Actual to Budget	% Change of Actual to Budget	FY 2022-23 Actual Revenues for Same Period	Difference + or - from FY 2022-23 to FY 2023-24	% Change of Actuals to Same Period FY 2022-23
Local Sales Tax Collections	\$ 194,950,000	\$ 78,283,201	\$ 82,976,393	\$ 4,693,192	6.0%	\$ 80,494,840	\$ 2,481,553	3.1%
Local Sales Tax Fees, Audit Assessments, Penalties, Interest	1,908,400	694,902	3,097,009	2,402,107	345.7%	1,798,518	1,298,491	72.2%
Total Local Sales Tax Revenue	\$ 196,858,400	\$ 78,978,103	\$ 86,073,402	\$ 7,095,299	9.0%	\$ 82,293,358	\$ 3,780,044	4.6%
Franchise Fees	3,471,000	598,782	686,429	87,647	14.6%	751,542	(65,113)	-8.7%
Primary Property Taxes	8,731,611	3,799,156	3,926,408	127,252	3.3%	3,705,972	220,436	5.9%
State Shared Sales Tax Revenue	39,000,000	13,612,565	15,700,044	2,087,479	15.3%	14,532,483	1,167,561	8.0%
Vehicle License Tax	13,000,000	4,845,056	5,093,834	248,778	5.1%	4,927,680	166,154	3.4%
Urban Revenue Sharing	74,000,000	30,719,475	30,994,183	274,708	0.9%	22,089,008	8,905,175	40.3%
Smart and Safe	1,100,000	-	-	-	0.0%	-	-	0.0%
Public Safety State Allocation*	-	-	1,125,000	1,125,000	0.0%	-	1,125,000	0.0%
Licenses & Permits	6,864,900	2,107,111	1,293,211	(813,900)	-38.6%	2,956,985	(1,663,774)	-56.3%
Charges for Services	13,932,139	4,815,083	6,076,542	1,261,459	26.2%	5,363,484	713,058	13.3%
Fines & Forfeitures	3,549,850	1,433,179	1,738,983	305,804	21.3%	1,661,235	77,748	4.7%
Interest & Investments	3,818,000	1,161,129	1,155,551	(5,578)	-0.5%	672,680	482,871	71.8%
Other Revenues	1,753,200	730,500	431,211	(299,289)	-41.0%	482,814	(51,603)	-10.7%
Indirect Cost	7,978,182	3,324,243	3,324,243	(0)	0.0%	3,276,927	47,316	1.4%
Total General Fund Revenues	\$ 374,057,282	\$ 146,124,382	\$ 157,619,041	\$ 11,494,659	7.9%	\$ 142,714,168	\$ 14,904,873	10.4%
Prior Month	\$ 374,057,282	\$ 113,774,898	\$ 120,373,458	\$ 6,598,560	5.8%	\$ 111,284,888	\$ 9,088,570	8.2%
Change from Prior Month	\$ -	\$ 32,349,484	\$ 37,245,583	\$ 4,896,099	2.1%	\$ 31,429,280	\$ 5,816,303	2.3%

Note:

FY 2023-24 Adopted Budget excludes one-time Interfund Transfers-In of \$700,000 to the General Fund 101 for Impact Fee loan repayments, which are used to fund General Capital Projects in Fund 401.

*Public Safety State Allocation is a new revenue line established this FY with an anticipated total to be received of \$2,250,000.

Attachment 1



*Totals are for sales tax only, and exclude privilege license fees, audit assessments, interest, and penalties.

Sales Tax Revenue By Class

Through November Each Year (Year-to-Date) Revised

Sales Tax Category	FY22-23 % of Total	% Chg Fm PY	FY 2023-24	% Chg Fm PY	FY 2022-23	% Chg Fm PY	FY 2021-22	% Chg Fm PY	FY 2020-21	% Chg Fm PY	FY 2019-20
Utilities	8.4%	7.5%	\$ 9,329,218	5.2%	\$ 8,681,285	0.2%	\$ 8,253,229	8.0%	\$ 8,239,420	-1.6%	\$ 7,625,690
Telecommunications	0.9%	25.6%	\$ 846,012	-1.4%	\$ 673,641	-15.0%	\$ 682,862	-19.7%	\$ 803,579	5.4%	\$ 1,000,431
Publishing / Advertising / Printing / Transportation	0.1%	-15.8%	\$ 77,371	12.9%	\$ 91,867	3.2%	\$ 81,399	218.7%	\$ 78,899	-68.2%	\$ 24,753
Restaurants & Bars	8.8%	5.6%	\$ 7,174,222	9.9%	\$ 6,790,940	31.1%	\$ 6,179,462	-8.8%	\$ 4,713,488	5.2%	\$ 5,168,601
Amusements	0.7%	11.7%	\$ 631,171	30.7%	\$ 565,002	112.6%	\$ 432,234	-57.0%	\$ 203,339	1.1%	\$ 473,019
Real Property Rentals	11.6%	10.5%	\$ 9,960,738	11.4%	\$ 9,011,952	8.0%	\$ 8,090,232	-1.3%	\$ 7,493,519	14.6%	\$ 7,594,918
Tangible Personal Property Rentals	2.6%	61.2%	\$ 3,204,453	19.2%	\$ 1,987,698	6.3%	\$ 1,668,024	-14.1%	\$ 1,569,662	19.4%	\$ 1,827,005
Hotels / Motels	3.4%	1.1%	\$ 2,057,196	21.6%	\$ 2,034,255	69.9%	\$ 1,672,759	-29.4%	\$ 984,439	20.7%	\$ 1,393,559
Contracting	13.8%	8.7%	\$ 11,333,935	89.2%	\$ 10,430,638	-3.2%	\$ 5,512,311	-13.6%	\$ 5,695,075	24.6%	\$ 6,594,964
Retail / Manufactured Buildings / Jet Fuel	46.1%	2.0%	\$ 38,049,573	16.1%	\$ 37,285,565	10.4%	\$ 32,127,416	17.5%	\$ 29,097,790	5.6%	\$ 24,765,180
Use Tax	3.4%	-89.4%	\$ 312,503	15.0%	\$ 2,941,997	-1.5%	\$ 2,558,545	31.6%	\$ 2,597,190	-5.7%	\$ 1,973,630
Total Sales Tax Revenue*	100.0%	3.1%	\$ 82,976,393	19.7%	\$ 80,494,840	9.4%	\$ 67,258,473	5.2%	\$ 61,476,399	7.6%	\$ 58,441,750

Sales Tax Revenue By Class

Through November (Month-over-Month)

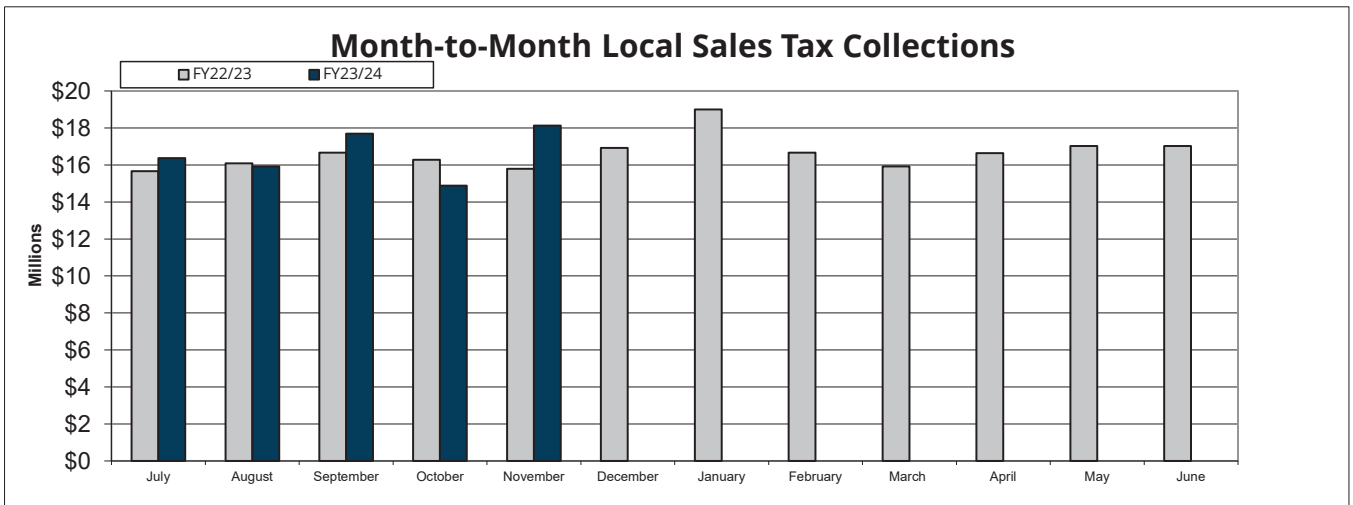
Sales Tax Category	% Chg Fm PY	FY 2023-24	% Chg Fm PY	FY 2022-23	% Chg Fm PY	FY 2021-22	% Chg Fm PY	FY 2020-21	% Chg Fm PY	FY 2019-20
Utilities	10.0%	\$ 1,558,712	12.2%	\$ 1,417,247	-6.7%	\$ 1,263,038	12.8%	\$ 1,353,337	-23.5%	\$ 1,200,217
Telecommunications	16.8%	\$ 168,365	8.2%	\$ 144,157	0.5%	\$ 133,202	-34.6%	\$ 132,605	12.1%	\$ 202,806
Publishing / Advertising / Printing / Transportation	-10.3%	\$ 15,095	-4.4%	\$ 16,835	-11.1%	\$ 17,602	17.8%	\$ 19,806	18.2%	\$ 16,815
Restaurants & Bars	2.4%	\$ 1,458,238	9.0%	\$ 1,424,129	35.5%	\$ 1,306,310	-6.6%	\$ 964,075	3.2%	\$ 1,032,118
Amusements	10.7%	\$ 119,953	13.9%	\$ 108,362	80.4%	\$ 95,100	-42.7%	\$ 52,702	-0.4%	\$ 91,983
Real Property Rentals	7.1%	\$ 1,881,844	2.9%	\$ 1,757,834	17.4%	\$ 1,707,560	3.2%	\$ 1,454,549	-2.3%	\$ 1,409,966
Tangible Personal Property Rentals	221.1%	\$ 1,283,783	21.0%	\$ 399,817	10.2%	\$ 330,342	-4.4%	\$ 299,787	1.2%	\$ 313,445
Hotels / Motels	9.5%	\$ 554,131	15.0%	\$ 505,909	83.4%	\$ 439,927	-36.0%	\$ 239,900	44.6%	\$ 374,579
Contracting	50.3%	\$ 3,185,830	105.0%	\$ 2,118,974	11.6%	\$ 1,033,583	-0.5%	\$ 925,863	-9.9%	\$ 930,611
Retail / Manufactured Buildings / Jet Fuel	0.7%	\$ 7,380,955	10.4%	\$ 7,331,508	11.5%	\$ 6,638,707	18.4%	\$ 5,955,164	9.3%	\$ 5,027,937
Use Tax	-8.4%	\$ 517,878	-7.4%	\$ 565,364	28.9%	\$ 610,661	12.3%	\$ 473,792	21.3%	\$ 421,766
Total Sales Tax Revenue*	14.8%	\$ 18,124,782	16.3%	\$ 15,790,137	14.4%	\$ 13,576,031	7.7%	\$ 11,871,579	1.6%	\$ 11,022,244

*Totals are for sales tax only, and exclude privilege license fees, audit assessments, interest, and penalties.

Local Sales Tax Revenue

Monthly Actuals Compared to Prior Year

Local Sales Tax Collections *	Monthly Collections FY22/23	Monthly Collections FY23/24	\$ Difference + / (-) FY23/24 over FY22/23	% Difference + / (-) FY23/24 over FY22/23
July	15,662,901	16,367,375	704,474	4.5%
August	16,086,953	15,915,687	(171,267)	-1.1%
September	16,668,758	17,693,076	1,024,318	6.1%
October	16,286,090	14,875,472	(1,410,617)	-8.7%
November	15,790,137	18,124,782	2,334,645	14.8%
December	16,920,770		(16,920,770)	-100.0%
January	18,997,718		(18,997,718)	-100.0%
February	16,662,379		(16,662,379)	-100.0%
March	15,926,597		(15,926,597)	-100.0%
April	16,637,632		(16,637,632)	-100.0%
May	17,023,794		(17,023,794)	-100.0%
June	17,019,863		(17,019,863)	-100.0%
Totals	\$ 80,494,840	\$ 82,976,393	\$ 2,481,553	3.1%



*Totals are for sales tax only, and exclude privilege license fees, audit assessments, interest, and penalties.

General Fund Expenditure Summary Thru November 2023

Department	Adopted Budget	Adjusted Budget	Expenses & Encumbrances Thru November 2023	Percentage of Adjusted Budget Expended & Encumbered Thru November 2023	Percentage of Adjusted Budget Expended & Encumbered Thru November 2022	Over/Under Last Year's Percentage
City Clerk	\$ 836,937	\$ 1,077,546	\$ 428,359	39.8%	41.9%	-2.1%
City Manager and Organization Support ⁽¹⁾						
City Manager	2,053,320	2,116,505	867,157	41.0%	40.7%	0.3%
Diversity, Equity, and Inclusion	593,070	704,552	217,163	30.8%	37.8%	-7.0%
Human Resources	2,408,834	2,510,870	971,905	38.7%	42.9%	-4.2%
Buildings & Facilities	8,513,745	9,055,133	5,203,063	57.5%	50.7%	6.8%
Fleet Services	1,386,437	1,445,131	535,053	37.0%	48.5%	-11.5%
Economic Development	2,207,660	2,499,650	1,220,313	48.8%	49.2%	-0.4%
Transportation Policy	3,196,401	3,229,724	471,478	14.6%	15.3%	-0.7%
Cultural Development	4,542,297	4,771,774	2,157,763	45.2%	47.9%	-2.7%
Communications & Public Affairs	3,809,110	4,248,337	1,976,600	46.5%	42.4%	4.1%
Community Services	33,452,125	35,901,907	16,577,411	46.2%	50.3%	-4.1%
Development Services	10,980,344	11,432,340	4,149,299	36.3%	36.8%	-0.5%
Fire	44,819,411	47,486,763	20,895,090	44.0%	46.7%	-2.7%
Information Technology	21,304,000	24,153,471	11,331,161	46.9%	39.0%	7.9%
Law	4,687,089	4,815,857	2,001,263	41.6%	40.9%	0.7%
Magistrate	5,400,966	5,617,814	2,371,591	42.2%	32.8%	9.4%
Management Services	8,188,881	8,515,919	3,274,038	38.4%	36.7%	1.7%
Mayor and Council	1,262,159	1,298,899	430,278	33.1%	36.1%	-3.0%
Neighborhood Resources	6,700,823	10,195,105	3,985,347	39.1%	25.7%	13.4%
Police	92,895,766	101,113,422	45,089,734	44.6%	41.8%	2.8%
Public Works & Utilities	10,597,467	12,283,156	7,709,603	62.8%	51.5%	11.3%
Non-Departmental (Personnel Services and O&M)	99,431,981	91,877,846	74,741,703	81.3%	77.6%	3.7%
Subtotal Prior to Contingencies/Reserves	\$ 369,268,823	\$ 386,351,721	\$ 206,605,375	53.5%	49.9%	3.6%
Non-Departmental Reserves (Carryforward, Utility, Fuel & DT)	16,124,552	3,430,000	-	0.0%	0.0%	0.0%
Non-Departmental Contingencies (15% & Council)	55,395,400	50,687,927	-	0.0%	0.0%	0.0%
Total General Fund Expenditures	\$ 440,788,775	\$ 440,469,648	\$ 206,605,375	46.9%	44.6%	2.3%

⁽¹⁾ Organization Support includes Buildings and Facilities, Economic Development, Diversity, Equity & Inclusion, Fleet Services, Human Resources, Transportation Policy and Cultural Development.

Adopted Budget: Includes estimated reserves for encumbrance carryforward from the previous fiscal year and full Council approved reserve/contingency established in the budget.

Adjusted Budget: Includes movement of estimated reserves for encumbrance appropriation to departments based on actual end-of-year encumbrances and Council approved contingency transfers. Reserves/Contingency appropriation cannot be spent from Reserve/Contingency line items; it must be moved to spendable lines within Departments.

NOTE: The total Adopted budget compared to the total Adjusted budget always equals when viewing all funds. When looking at the General Fund only, it is not uncommon for the amounts to differ. This is due to estimated carryforward appropriation, personnel adjustment appropriation or Council approved contingency transfers being moved to other funds, as directed by Council and authorized by the Budget Resolution.